

# Qualys Assessment and Optimization

Maximize your Qualys Implementation



The Qualys Cloud Platform Health Check draws on ImagineX Consulting's years of industry experience leading Vulnerability Management programs, driving cross-department remediation efforts, and our deep knowledge of the Qualys suite of applications to ensure the most appropriate and effective use of your implementation.

ImagineX designed the assessment for organizations seeking to leverage Qualys' Cloud Platform to its fullest potential, improve accuracy, and reliability.

Over the course of the engagement, ImagineX consultants will review assets, business drivers, regulatory requirements, program policies, and ensure the tool is aligned to meet those needs. Once the analysis is complete, our consultants will deliver a report with their findings, recommendations, and maturity roadmap.

*"I am consistently impressed with the talent and expertise ImagineX brings to the table.*

*The consultants I have worked with are professional, responsive, experienced, and they are committed to ensuring their clients achieve success."*

Nadime Salem,  
Senior Director, Product  
FanDuel



## Why ImagineX



ImagineX Consulting pairs best-of-breed security products with boutique consulting services, to deliver top-of-the-line security programs for our customers.

ImagineX has worked with top 500 enterprise firms improving their Qualys implementations since 2016.

Our Qualys specialist consultants have over 50 years of collective experience as both former Qualys employees and platform customers. We have a deep understanding of how to operate a successful vulnerability management program by maximizing people, process, and technology.

## ImagineX and Qualys

Our numbers speak for themselves



20+

IX employees who are Qualys alumni or former customers



35+

Qualys-related customers



100+

Qualys and Qualys-related projects

# Methodology

We carefully review the Qualys subscription with four key goals aligned with the organization's strategic business objectives, regulatory requirements, and industry best practices for vulnerability management. Once implemented, these recommendations help streamline your vulnerability management process by improving the Qualys Cloud deployment to align with best practices used by similar-sized companies. Assessments can range from 1 week to 8 weeks, depending on the subscription size, budget, and requirements.

## Objectives

Breadth & Depth of Coverage	Sensor Performance	Qualys Optimization	Reduce MTTR
Evaluate how Qualys is configured for network- wide scan completeness and scan depth/accuracy for each target host. Review authentication configuration, cloud agent deployment and results to ensure maximum visibility, reinforce vulnerability findings, and eliminate potential false negatives.	Evaluate scan times, scan behavior, and scanner appliance performance and architecture for timely results.	Implement VMDR optimizations uncovered during the assessment phase and plan the implementation of enhanced features or new Qualys applications found during evaluation phase.	<p>The objective of any vulnerability management program is the reduction of risk and improving response times.</p> <p>As part of our assessment, we review the people and processes in place to effectively identify opportunities to reduce mean time to remediation.</p>

## Engagement Schedule

Engagements are custom tailored to meet the requirements of the customer. We will plan the assessment around the client's strategy, maturity level, or budget.

