Qualys Cloud Platform Deployment

Best Practices for Deploying Qualys Consistently and Effectively

OVERVIEW

When deploying the Qualys Cloud Platform, you need the confidence to know that your implementation partner has the experience, expertise, and processes to ensure your rollout is the most appropriate and effective for your organization.

Whether your organization is ramping up a vulnerability management program for the first time or replacing a current vulnerability management toolset, our rollout services help organizations of all sizes and complexity to quickly leverage the benefits of the Qualys Cloud Platform to its fullest potential.

When you engage with ImagineX, you can be confident that our proven methodologies will properly assess the business objectives, regulatory demands, program policies, network topology, and user roles to develop and execute a deployment plan to meet those needs.

Why ImagineX

ImagineX Consulting pairs best-of-breed security products with boutique consulting services to deliver top-of-the-line security programs for our customers.

ImagineX has worked with top 500 enterprise firms to improve their Qualys implementations since 2016.

Our Qualys specialist consultants have over 50 years of collective experience as former Qualys employees and platform customers. We have a deep understanding of how to operate a successful vulnerability management program by maximizing people, processes, and technology.

> *"I am consistently impressed with the talent and expertise ImagineX brings to the table. The consultants I have worked with are professional, responsive, experienced, and they are committed to ensuring their clients achieve success."*
>
> Nadime Salem
> Director, CRM Strategy & Product

ImagineX and Qualys

20	**37**	**100+**
IX employees who are Qualys alumni or subject matter experts	Qualys customers served	Qualys-related projects

Methodology

We approach the Qualys Cloud Platform rollout with four key goals in mind relating to an organization's strategic business objectives, regulatory requirements, and industry best practices.

The rollout plan and recommendations help streamline the vulnerability management process and help ensure the Qualys deployment aligns with best practices used by similar-sized organizations.

Breadth & Depth of Coverage

ImagineX evaluates Qualys scan completeness for comprehensive network coverage visibility and complete testing for each target host.

Authenticated Scan Coverage

ImagineX reviews the authentication posture for maximum visibility to illustrate a complete picture of risk for each target host

Scan Performance

ImagineX evaluates scan times, scan behavior, and scanner appliance performance for timely results.

Vulnerability Program

ImagineX reviews the people and processes in place for Qualys to identify, prioritize, and remediate vulnerabilities.

Qualys Deployment Phases

Pre-Rollout Analysis	Determine the deployment plan by analyzing business needs and technologies
Configuration	Configure subscription, option profiles, add users, and deploy sensors
First Scans and Discovery	Identify attack surfaces on the network, how hosts respond to scans, fine tune scanning for optimal performance
Operationalize	Establish regular scanning, reporting, and remediation practices
Transition	Train staff on proper care and maintenance of the platform

POST DEPLOYMENT

Following a successful deployment, ImagineX is ready to work with your organization to extend Qualys to tackle challenges such as cloud security, secure configuration compliance, application security, data insights, DevSecOps, third-party tool integrations, and more.

ImagineX is available to provide our full or partial services to administer your organization's vulnerability management program. We will work with your organization to identify and communicate the most significant risks through clearly defined metrics. We partner with system owners to help prioritize vulnerabilities and advise on patch management strategies to reduce risk.